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March 2006
15th edition

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Melody Halperin

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Comments and/or suggestions are welcome!

Subscriptions are available.

Please contact us directly.

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Did you know that even though you may not have a web site, people can still find your business on the web if you are an advertiser in Everything Equine? Since each issue of Everything Equine is posted on the web, your business can be "Googled" and the issue of Everything Equine that you advertised in will be in the search results. Sometimes it takes a while for the web crawlers to collect the data they need to provide your information in a search, but they will find it. For example, If I searched for Native Wynd Farm, the Febuary issue of Everything Equine is the 3rd result provided. The draw back, is that the person searching will not know which page to look for and may give up before they locate Native Wynd Farm on page 12. However, there is an easy remedy for this situation. Going forward, on page 2, there will be a business index. If the prospective client has enough patience to at least scroll down to the 2nd page, he or she can easily see on what page the business is listed.

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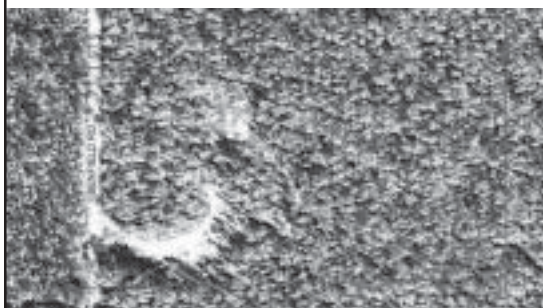
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Submit your club or organization's event and it will be posted free on a space permitting 1st come 1st serve basis.

March 2006

Sun	Mon	Tue	Wed	Thu	Fri	Sat
<p>The calender is always free, but if you have more information than can fit here, consider the Co-Op. See pages 15 and 16 for more information and examples.</p>		Every Tues & Thurs Mounted Drill Team—Lee Co Posse Arena 239-454-4395	1 Ash Wednesday	2	3 Lee County Posse Jack-pot show—see page 16!	4 PGHA H/J & Perf. show & RUMMAGE SALE 941-639-4278 or 239-825-4533 Open 4H qualifying show—Immokalee Rockin R Rodeo Bull riding—Lee Posse Arena
	5	6	7	8	9	10 10th-12th www.arcadia-rodeo.com 10th-11th www.country-jamnaples.com
11						11 <u>PGHA Speed show</u> <u>941-637-8097</u> LCHA Speed show www.leecountyhorsemans.com
12	13	14 Purim	15	16	17 	18 Horse & Tack Auction 5pm Arcadia 863-494-1888
19 LCHA Perf/HJ show www.leecountyhorsemans.com	20 First Day of Spring! Yippee! Ad and payment deadline	21	22	23	24	25
26 Lee Co. Jr. Posse Speed Show—See page 16 <i>Ride for Rescue—see page 7</i> PGHA Poker Run—see page 16	27	28	29	30 Every Tues & Thurs Mounted Drill Team—Lee Co Posse Arena 239-454-4395	31 Every Friday 7pm Arcadia Small Animal Auction 863-494-1888	April 1st—Do not be fooled April 2nd—time changes today



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Congratulations to Marlee, of Naples, who won the \$25 gift certificate to Target. Thank you to all who shared their Worst Holiday Experience. Hopefully something new will make Marlee's experience a distant memory.



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Collier County Animal League, Inc.

Collier County Animal League

6017 Pine Ridge Rd., #138
 Naples, FL 34119-3956

Phone: (239) 450-6301
 Fax: (707) 598-7680

Tamali is a Hurricane Katrina survivor who is looking for a new home. She came from New Orleans and has an incredible story to tell. If you're interested in reading about this very special girl, looking for a very special person, please go to <http://www.collierrescue.com/viewarticle.aspx?type=News&id=89>.

Tamali is the most loving girl, even after all she's been through. She's undergone Heartworm treatment, giving birth to ten puppies, a double mastectomy from an infected mammary gland and through all of this she remains happy and affectionate. She loves to climb into your lap and give hugs! She is also receiving basic obedience training and has learned well. She will sit on command and is doing very well with "give."

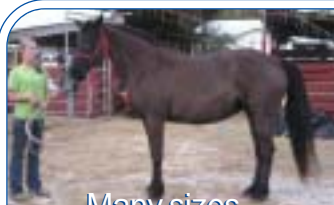
Tamali has been in a boarding environment since coming from New Orleans in October and now really needs to get into a home. She will "fence fight" with other dogs (behind a fence or in a crate) and we really do not know how well she will do with other dogs in a home at this time, off leash, so we'd prefer only a home with no other dogs.

Tamali needs a foster or adoptive home where she will receive a lot of attention and continued training.

If you're looking to truly help a needy dog, and feel that you may be that special person for Tamali, then email us at info@collierrescue.com or call us on (941) 554-2388 to discuss her further.



www.collierrescue.com
Email: info@collierrescue.com



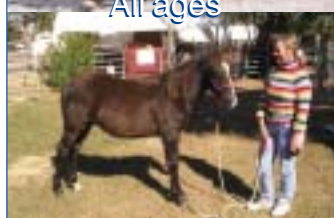
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**Collier County
Animal League, Inc.**

For more information call (941) 554-2388,
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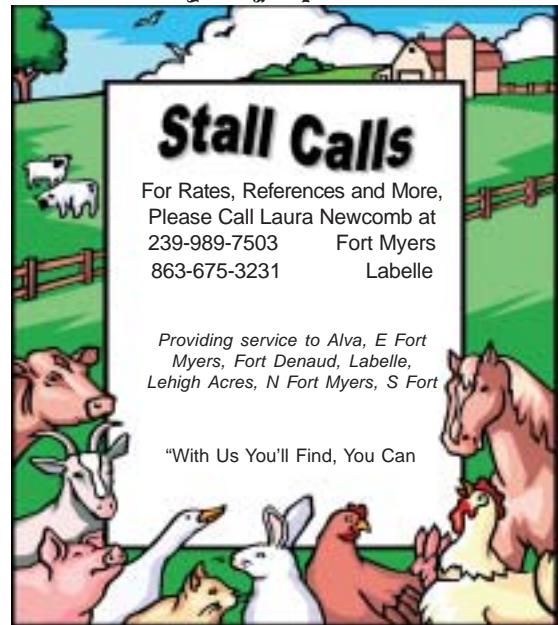
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in love do on the
internet?**

(A) They E-Lope!



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Profit Boosting Ideas For Your Stable

By Lisa Derby Oden

Good horsemanship is built on solid basics...So is good business!

If you provide horse care as all or part of how you earn money, you know that it is: a) hard work, b) time consuming, c) the overhead is high, and d) that the costs for supplies only seem to keep going up, up, up. Let's take a look at some ways that you can convert your hard work into increased profitability for your stable. Time is money. Where does YOUR time go?



Most stables charge their boarders on a per month basis. A daily rate is also calculated for partial month habitation. Although stable operators may have taken

all costs into account when establishing their rates, it is not unusual that the amount of time required for horse care is given short shrift. In some cases, when the boarding business may have started out as a means to pay for the stable owner's horse, the time it takes hasn't been factored in at all. Their time is considered "free labor."

Let's use \$350.00/month as an example, with a daily rate of \$12/day. Let's also say that his fee is all-inclusive. There are no "extra's" that are charged for, although they are all attended to. Horses are bug-sprayed and blanketed as needed, as well as provided extra grain and/or bedding if needed. How much time does it take per hours per day for care provided in this fee? To determine this evaluate the tasks that are provided as part of this fee. Make a list of them- all of them- don't omit any task.

Your primary care list will likely include: Basic feeding, watering, mucking, and turnout. What is included in basic feeding - how many times per day is the horse fed, are supplements included? How much time per horse does it take for you to do all the feed chores you provide? Filling the grain bucket from the grain bag or bin, adding supplement extras, delivering to the horse, cleaning the grain tub, tossing hay down from the loft, delivering the hay to the horse, all need to be added in. Let's say you feed 3 times per day and that it takes 5 minutes per horse, per feeding.

How about watering and keeping water buckets and tubs clean? Or do you have automatic waterers, which help provide a time saving task? Let's add on 5 more minutes for this.

How long does it take you to clean a stall? This will also depend on how much time the horse spends in the stall, whether or not the horse is tidy in its habits, and how many times a day you pick the stall out following the daily cleaning. Add 25 minutes here, and remember that it also takes time to get the manure to the manure pile, as well as to rebed the stall.

So far 35 minutes has ticked by. Add another 10 minutes for turnout, to get the horse out and back in and bug sprayed or blanketed



as needed. All these time allotments are estimates and don't take into account extremes - like horses that aren't turned out at all, or horses that are turned out in a pasture that is 1/4 mile away or, tack cleaning, saddle pad laundering, and blanket wash/repair. A total of 45 minutes per day per horse for basic care multiplied by 30 days a month is 22.5 hours per month. Figure labor at \$6.50/hour and that means \$146.25/month on basic labor.

That's not all either. Other horse care tasks may also include catching for veterinarian, farrier or other service provider, holding for the same service providers, booting/ bandaging, worming. And what about these tasks: grooming, bathing, trimming/clipping, sheath cleaning, supply replacement (liniment, supplements, bug spray, saddle soap/oil are examples) in their needs and requirements for horse care? If your policy is to clean stalls once a day, and some of your clients may want their horse's stall picked out more than once a day, establish an additional cost for this. Do you have to catch a horse and attend to it while the vet or farrier works on it, and then return it to the pasture? Establish a fee for this, and remember that time involved may vary from a hoof trimming, to walking a colicky horse for several hours. The horse owner might perform some of these tasks. But if you are looking to increase your profitability, the services you provide is one area that can help you to accomplish that.



What about "people" time? At this point, horse time has been taken into consideration, but "people" time has not. People are another overlooked component of the horse care equation. Let's face it, just like horses, some people are high maintenance, and some are easy keepers. This is another good area in which to establish a baseline. Although this is not yet a standard practice in the horse industry, consider including in your boarding fee a set amount of time per month for consultation with the client about their horse. For example, if you provide up to one hour, that may be used as about 2 minutes/day, 15 minutes/week, or one hour all at once. Set a fee for time used over that and refer to it as Individual Client Consultation.

Set standard provisions for feed and bedding. As you have probably already discovered, all horses are not created equal. Some horses are very neat in their stalls, leaving all their manure in one pile, thus minimizing the amount of cleaning time and bedding replacement. Some horses churn their stalls leaving such a mess that you wonder if they had a slumber party in there with 5 other horses. Many horses fall somewhere in the middle. Many stable owners have decided that the hard keepers are balanced out by the easy keepers. The easy keeper gets less bedding while the hard keeper gets more. Another way to look at this is for the stable to provide X amount of bedding per week. Hard keepers, or owners simply desiring more bedding for their horse will be billed at an additional set rate. Feed amounts for hay and grain can be set in a

similar way.

Going back to the example set earlier, with basic labor costs of \$146.25/month, and let's also assume 100# of grain per horse (\$15), 15 bales of hay (\$52.50), and 6 bags of shavings per month (\$21). Add another \$15 for client consultation time (charged at a higher rate since it will be barn manager, trainer, or instructor that is more likely to perform this). These basics total \$249.75. Add onto this barn, fence and property maintenance costs, insurance, mortgage, property taxes, electric and utilities, workers comp, equipment maintenance, office supplies, marketing, and any other stable related costs, it's easy to see any profit shrinking away. By setting baseline services and feed and bedding amounts, you take a positive step in controlling one aspect of cost waste that will result in improved profitability.

Put it in writing. Put your fees in writing, along with your policies. Make them available to prospects as well as new and established clients. If people know ahead of time what the prices and policies are, they are less likely to develop hard feelings that may occur if they are billed for services they weren't made aware. Once your policies and fees are established, enforce them. People will respect the top-level care available, your ability to provide the services they need your professionalism, your equitable treatment of all clients and the security of knowing that you will be around over a longer time frame because you charge what you need to in order to stay in business. Remember that how your clients perceive your fee structure is also largely a matter of how you present it to them. Make it a point that you are proud to be able to offer all the services that you do, and that you are conscious of your clients' time constraints. Offer your services both as a menu to choose from, as well as offering a full-service package that includes all. This allows clients to choose the services that best suit their needs.



Get a handle on time wasters. What things happen during the course of a week that leaves you with wasted time? Not all situations are under your control, but some time wasters can be an added drain to your profitability. Do you let telephone calls interrupt your day? Yes, accessibility is a good thing, but not if it significantly slows down or interrupts your chores, lessons, or training. Let your voice mail pick up, then assign certain times for callbacks. Two call times may work well, one for daytime call, one for evening calls. You can't control other people's scheduling problems, but you can respond to them. For example, some stables set two fees for lessons - \$X and the horse is all tacked up for you and you get a full hour, or \$X minus and you tack up the horse and get what remains of the hour. And you service providers? Be clear about your scheduling needs and the importance of communication. Work together to establish courtesy calls for cancellation or notification for unexpected appointment changes. If you respect your time, your provider's time, and your clients, it will be reflected back to you. Your reputation and your bottom line will increase.

Lisa Derby Oden has been providing business development, marketing, and association consulting services to the horse industry since 1995. Oden is author of "Growing Your Horse Business" and "Bang for Your Buck: Making Sense of Marketing for Your Horse Business." She is the 1999 AHC Van Ness Award recipient for outstanding service to the horse industry. She can be reached at: (603) 878-1694; email at Lisa@horseconsulting.com; or visit her website at www.horseconsulting.com

Do not miss your chance to win a two hour Horseback-Safari for two at Forever Florida in St. Cloud. See page 17 for entry form!



Top 10 Ways You Know That Martha Stewart Has Been in Your Barnyard

10. There is a potpourri pomander hanging from each halter.
9. The horse's hooves have been cut with pinking shears.
8. The horse treats are all stored in McCoy crocks.
7. The manure fork has been decorated with raffia.
6. That telltale lemon slice in each new silver water bucket.
5. You find carrot & apple treats stamped out with copper cookie cutters and decorated with royal icing using a #2 rosette tip.
4. Mane & tail hair has been collected and put into wire baskets for nesting material for the birds.
3. A seasonally appropriate grapevine wreath adorns the front of each stall.
2. Your horse goes outside naked and comes in wearing a thyme colored virgin wool hand knitted blanket with matching leg wraps.
1. The manure pile has been sculpted into swans.





Everything Equine does not require your local feed, tack, or convenience store to advertise to be a distributor.

If **Everything Equine** is not at your store of choice, please contact **Everything Equine** and it will be added to the mailing list.

\$5,000 REWARD LEADING TO THE RETURN OF THESE HORSES

Idaho Alert for Missing Horses

STOLEN HORSES

Stolen from Wellington, FL 12/15/04 with trailer, truck and tack.

**\$5,000
REWARD**



Brandy and Honky Tonk
\$5,000 Reward Offered! \$5,000

Brandy:
Breed: Thoroughbred
Sex: Mare
Color: Dark Brown
Age: 4
Weight: 1000
Height: 15.2
Identifiable characteristics:

- No markings.
- Has a shaved mane with a small tag left in the middle of the neck.
- Brandy no longer has the mane. It has been reached for polo.
- Lip tattoo D22556

Honky Tonk
Breed: Thoroughbred
Sex: Mare
Color: Chestnut
Age: 5
Weight: 1000
Height: 15.2
Identifiable characteristics:

- Identifiable characteristics:
- White star and snip on forehead.
- Old halter rub mark across nose.
- Shaved mane.
- Lip tattoo C35738

Trailer model: Elite/2001
Color: Aluminum
VIN: 1E9WVG282110175728
Identify trailer:
Has a tack room door on the passenger side.
Has 2 individual partitions and 2 stock partitions.
Bought from W&L. Trailer in OKC and has their decal on it on side.
Stolen also was our 97 Ford F350 white dually with aluminum flared and all of our tack.
Vin Number: 3FEKF37F0VMA28290

Contact: Palm Beach County Sheriff's Office
Phone: 561-776-2000
Agency report date: 12/16/04
Case num: #04-145441
Robert Lyn-Kee-Chow or Lauren - email: lcrowe1458@aol.com
Home phone: 561-685-6251
Work phone: 561-312-4788
Other phone: 561-685-6251

For updates, pictures and files: <http://www.netposse.com/stolenmissing/stolenmissinging/stolenbrandyFL12-16-04.htm>

NetPosse.com
www.NetPosse.com

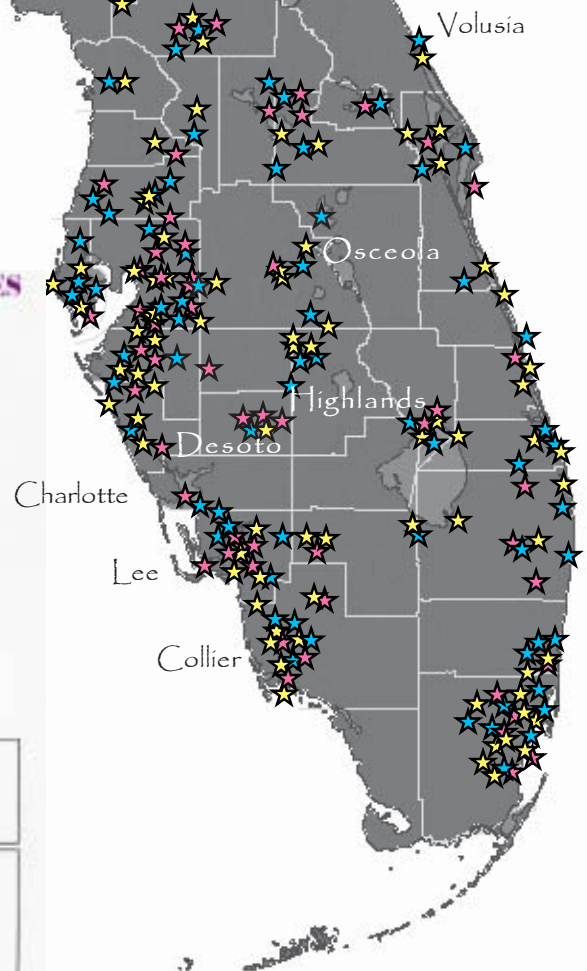
Trailer has double jacks in front.

Stolen Horse International

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Tax-deductible donations can be sent to Stolen Horse International, PO Box 1341, Shady, NC 28151

Somebody has to know something!!!



Have a few extra hours a week? Are you camera, computer, and internet savvy? Interested in selling ads for Everything Equine? Any location in Florida - OK!
Call 239-403-3784

MD's Choice Give-A-Way

Name _____

Address _____

Phone Number _____

Alternate Number _____

Email Address _____

Mail to:

Everything Equine

460 6th St NE

Naples, FL 34120

Must receive entry by the 18th of the month. One entry per person per month. Winner is chosen by luck of the draw.

Everything Equine's

Give-A-Way

Sponsored by:



To enter simply call, write, email or post your (screen) name on the Bulletin Board.

The next winner will be luck of the draw!

One winner per month. Currently offering choice of:

Arthrosamine
Total Joint
Health for
dogs

or

Arthrosamine
Total Joint
Health for
humans



Beefy Chewables
60 count
a \$24.95 value



120 count, a
\$39.99 value

**Congratulations to
Shelly, of Naples, who won the
February Give-A-Way!**



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Saddles & Tack

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Saddles,
Bridles &
other Horse
Items!

A full line
internet
store!

Wholesale Prices to the Public!

Western Saddles from \$139.99!
English Saddles from \$129.99!
Show & Stable Halters \$5.95 to \$39.99!

www.FreeSpiritEnt.com

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Fax: 386-497-1150
Toll Free: 866-592-0697
questions@freespiritent.com

Internet

Internet

Internet

Introducing the HORSE CLUB CO-OP!

See page 16

When I say I know how tight a horse club's budget is, trust me, I really, really know. It is not like there is no money, it is just that you HOARD it for the year end prizes or whatever that ultimate goal of yours may be. Money would rather be spent on an award for a kid, than costly advertising. This is why I am introducing the Horse Club Co-Op. The Club Co-Op will be a page or group of pages, where any horse club may print their showbill or other club related information. The pages are discounted and will be divided onto 1/4 sections, so the different clubs can share in the cost of the page. This is open to any club regardless if they host a show.

Please call me at 239-403-3784 for more details.

Sincerely,
Melody

The calender is always free, but if you have more information than can fit there, consider the Co-Op.

*Trail riding clubs
4-H clubs
Rated shows
Non-rated shows
Pony Club(s)
Rodeo Clubs
Clubs anywhere in Florida
any club...*

P.S. Did I mention that the Co-Op is affordable? On average, your club will recoup its expense with just one new membership!

PGHA Tack & Rummage Sale

Saturday March 4th

9:00am to 4:00pm
Set-up 8:00am



Can't see the floor in
your tack room?
Sell your surplus!

Tack room a
little bare?
Come shop!

March 4th is also a
Double Judge Show!
(Halter,
Performance &
Hunter/Jumper)

Carmalita Athletic Park
6905 Florida Street,
Punta Gorda, Florida 33950
941-627-1628

Please provide your own table(s) and person to man them. Registration is due no later than Friday, March 3rd. Please fax to 239/261-3580 or call Ali Roberts at 239/825-4533. Cost to sell: Member \$10.00, Non Member \$25.00, Vendor \$50.00

Saddle up! You are invited to the



Punta Gorda Horseman's Association

Poker Run

WHEN: March 26, 2006

WHERE: R V Griffin Reserve,
Kings Highway (CR-769) Arcadia, FL

TIME: 9:00 A.M. – 3:00 P.M.

COST: \$ 10.00/ 1st Ride ~ \$ 8.00/ 2nd Ride

CONTACT: Lois or Doug Collins 941-235-0090

Food & Refreshments **Prizes**

NEGATIVE COGGINS REQUIRED!

NO DOGS ALLOWED!

**WINNERS NEED NOT BE PRESENT
TO COLLECT PRIZE.**

Lee County Posse Arena

www.leecountypossearena.com

17401 Palm Creek Drive
North Fort Myers, Florida 33917

1st Friday evening every month -
Lee County Posse Jackpot
Exhibition from 6 to 7:45 PM.
Show starts at 8 PM.

4th Sunday every month -
Lee County Junior Posse Speed
Show starts at 1 PM.

CHECK OUT THE WEB
SITE FOR NBHA, 4-H, AND
OTHER EVENTS HELD AT
THE POSSE ARENA!

We hold our meeting on the second
Thursday of each month at 7:30 PM at
the Posse Arena Clubhouse. Please
come to our meetings and join our club.

www.leecountypossearena.com

The arena has:

new dirt

new water
sprinklers

new panels
around the
arena

new roping
boxes and
holding pens
are under
construction,
and should be
completed
very soon

Caloosa Saddle Club

*Caloosa Saddle Club is just
a group of people that love
their horses and trail rides.
Membership is required to
participate in the trail rides.*

For membership
information,
contact
Jo Harder
239-731-3445

Caloosa Saddle Club
meets the 1st Thursday
of every month at 7:30 PM
at the North Fort Myers
Fire Station on
Nalle Road.

Future Rides:

3/11: Prairie Pines

3/16-19: Camping trip to Tillis Hills

3/26: Cecil Webb

To participate in the camping trips and rides, a
valid negative Coggins, paid membership, and
advance reservation is required.

Visit the web site for more information!

www.caloosasaddleclub.com

One 4 horse gooseneck slant load w/ bed, \$3200. Nice 2 horse Bumperpull Thoroughbred trailer, \$2000.

One goat trailer, \$750.

We rent horse trailers, ponies and "unicorns"

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Charlotte
Charlotte

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Misplace a phone number
from an ad that you meant to
call? All the past issues can
be found in pdf format at
www.everything-equine.com**

*Enter To Win
a 2 hour Horseback Safari
for two at Forever Florida.*

Name _____

Address _____

Phone Number _____

Alternate Number _____

Email Address _____

Mail to:

Everything Equine
460 6th St NE
Naples, FL 34120

Must receive entry by the 18th of the month. One entry per person per month. Winner is chosen by luck of the draw.



Horseback Safaris



Horseback Safaris - Standard one-hour, two-hour, or three-hour horseback safaris are available daily. Horseback Safaris can be arranged for riders with varying levels of experience. All guests should be at least 12 years of age; 10

years of age is an acceptable age with proven riding experience. Guests weighing more than 275 pounds will need to be assessed by our Equestrian Director before they are allowed to take a Horseback Safari. Call-in reservations are recommended in order to assure that we and our horses are ready for you.

A favorite with visitors is our two-night "Crescent J Cattle Drive Weekend Safari," which includes some training in Florida Cowhunter skills of ridin', ropin' and cow cuttin'. (Florida cattlemen weren't "cowboys" because hunting those wild Spanish-descent cattle in Florida's woods and swamps was a man's job, they said.) Choice of campground depends on weather, type of group and recommendation of the riding instructors.

Another favorite is similar, but shorter – an Overnight Trail Ride Safari combined with a next-day "Rawhide Roundup." More time is spent riding the wilderness trails of Forever Florida and learning about nature, less on cowpoke skills.

Corporate Co-workers, Schoolteachers, Professional Club, Flying Clubs, School Groups, Church Groups, Families, Friends, Scout troops or multi-troop Camporees – there are activities and a campground on Forever Florida or the Crescent J Ranch that are just right for a bonding experience. See the Facilities and Events page for more details.

From a small primitive one-troop Scout Camp on the Crescent J that has been used by Girl and Boy Scouts for more than 30 years, we expanded to a remote but up-scale campground 'way back in the wilderness of Forever Florida, then added two campgrounds in between and most recently, a large area "up front" (near the highway) that comfortably holds up to twenty Scout troops for a big Camporee.

Variations on these basic campouts and safaris can be worked out with our staff.

1-888-957-9794

www.floridaeco-safaris.com

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Horse Tales



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Susie Flint, owner

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N. Ft Myers, FL 33917

Horse tales is an area where original, unpublished works by local writers and artists will be featured. If you have a short story, poem, work of art or anything that you've created and are interested in seeing in print, please submit to Everything Equine. Everything Equine and local businesses provide this opportunity for children and adults alike to show their creative abilities and talents to the entire community. Please limit your submissions to horse related tales that coincide with an equestrian or farm oriented way of life.

HORSES

By: Lina Betts

HORSES, HORSES ARE THE BEST

HORSES, HORSES OF THE WEST

HORSES, HORSES ARE SO SWEET

HORSES, HORSES LOVE THOSE
TREATS

I LOVE THOSE HORSES O SO MUCH
THEY HAVE SUCH A GENTLE TOUCH

I HAVE A HUNCH THEY LOVE TO
MUNCH

IT MAKES SUCH A GENTLE CRUNCH

HORSES, HORSES ARE THE BEST

HORSES, HORSES OF THE WEST

Lina attends Cheyenne Mountain Charter Academy in Colorado Springs, Colorado, and wrote this when she was 10 years old.

Brooke Ashley Miller

On Brooke Miller's 18th birthday, she was driving to her grandparents house for her party. She was involved in a tragic accident that ejected her, and her 7 week old puppy, Mia from her truck. Mia has fully recovered from her head trauma, despite a few scars. Brooke was flown to a Florida trauma center for severe head injuries. She underwent two separate emergency brain surgeries, and after exactly seven days in a coma, she passed away.

She lived every day to the fullest, and always found the good in everything, and everyone. One of her greatest loves was animals. She was an avid barrel racer for nine years with her much loved Quarter Horse, Red Dawn.

Brooke was actively involved in The Happy Trails 4-H Club, worked at Pat's Kids, AppleBee's as a Hostess, and at the New To You Consignment Shop. She also worked at her mom's grooming shop, Groomingdale's Of Naples. Brooke was attending Edison Community College at age 17.

Brooke has two younger brothers, Mason and Colton, and one younger sister, Cheyenne. They are all following in Brooke's footsteps with their love of animals.

Brooke is, and will always be remembered for her love of life. Her love of children, and her love for animals. Brooke is in the hearts of all of us.

We love and miss you, Brooke!

Brooke Ashley Miller is the reason for Brooke's Legacy Animal Rescue Team, as well as BrooklynButterflies.com. Brooke's Legacy Animal Rescue Team is giving 2nd chances to wonderful animals, something Brooke did not have. Turn to page 5 to see a dog in need of a forever home.





Trust. Confidence. Respect.
Communication.

They say, "A picture is worth a thousand words," but when I see how far my horse and I have come together, I could find inspiration for twice as many.

My name is Brittany Rivers. My horse is CODE RED. I bought Red because I needed a horse that I could get serious about competition with. But, when instead of improving our skills, we were LOSING them, I knew the hinderance was me. Of course, I went through the blame game. "It's this stupid horse. He just never listens." Then, I resorted to using harsher equipment to "make" him do things. Finally, I had to admit as I looked into his eyes I may be capable of forcing the results I wanted out of him. Still, it would never be possible to control his feelings or "make" him like me.

So, I began the journey of learning what HE needed. As I began to apply the techniques I had learned, our relationship transformed. I started using less micro-managing gadgets and more communication effective tools until eventually I didn't need anything! When I realized what I had invested in with my horse, I could now offer to other horses and riders I grew more passionate about all the details. I recently returned to Naples after apprenticing with Kirsten Nelson of Wexford Training. I highly regard her teaching and training theories. Studying with her helped me understand the physical needs horses have and how it interconnects with their mental and emotional development. Now, I thrive on the challenges each horse has to offer.

All horses are so very different. Bold, determined, lazy, timid, powerful. I believe in meeting them where they are currently, and challenging them to develop new skills. I also believe in helping horse owners become the leaders their equine partners need them to be. If I can teach people how to convey what they want from their



horses in a way the horse can understand, not only would the relationship be rewarding for both partners, but also MUCH SAFER! So much of the horse's expressions are misinterpreted. Such as, how they cope with bad saddle fit, but someone willing to understand deserves the respect and trust horses have to give.

Currently I am at Cloud9 Ranch, where we don't pretend to have been born with this knowledge or understanding. We are grateful for the journey that gave us our learning experiences and the ability to relate to you. So, don't let frustration and confusion be a

barrier between you and your horse... LEARN!

-Brittany and Red

Brittany Rivers, age 19, homeschool graduate

By Morgan Gumble, age 8

Dear Sandy,
I know that you might be sad,
but I love the last years we had.
You will always have a place in my heart
Now in heaven you're off to a brand new start.

I love you.

Morgan attends 2nd grade at Partin Elementary School
in Chuluota, FL.

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Clay



Stud Service - Black & White
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Babies on the ground on premises.
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Lost? Missing? Stolen?

If you are in the unfortunate situation to have lost a dog or cat, or have a horse stolen, Everything Equine would like to help. Please send a photo and information about the lost or stolen animal. It will be included free of charge on a space permitting basis. You may also go to www.everything-equine.com and click the link to the Bulletin Board. You may post your lost or stolen pet on the message board.

Volusia

Volusia

Volusia

Volusia



**9,400 of the 44,000 farriers in
North America are graduates of
Schools of Horseshoeing.**

**That means Red has graduated one out of every
five shoers in the United States and Canada!**

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March 15th

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Homestudy
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- *Teeth floating
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- *Also offering Cattle

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Classified Ad Form

Black and White

Color

(Please circle one)

Small 1/12 page \$12 \$24

Medium 1/8 page \$18 \$35

Large 1/6 page \$24 \$46

30 words included, additional words \$0.25 each

Ad deadline is the 20th of the month

Name: _____

Address: _____ City: _____ St: _____ Zip: _____

Phone #: (____) ____ - _____ Email: _____

County: _____

Credit Card #: _____ Expiration Date: _____ \$: _____

Description: (one word per box)

					30

Mail payment, photo and ad to:

Everything Equine

460 6th St NE

Naples, FL 34120

or

email ad and attach digital photo to everythingequine@swfla.rr.com.

If you email your ad, PLEASE do not include payment information.

We will call you for your credit card information.

Call if you have any questions 239-403-3784.



Business Ad Rates

	B/W	Accent Color	Full Color
Front Cover	n/a	n/a	\$360.00
Inside Cover	\$234.00	\$272.00	\$325.00
Back Cover	n/a	n/a	\$340.00
Centerfold	\$349.00	\$412.00	\$499.00
Full page	\$214.00	\$246.00	\$299.00
1/2 page	\$133.00	\$149.00	\$176.00
1/4 page	\$90.00	\$101.00	\$123.00
1/6 page	\$74.00	\$84.00	\$101.00
1/8 page	\$53.00	\$58.00	\$69.00
1/10 page (Business card)	\$38.00	\$42.00	\$48.00

Save 10% by prepaying for three months.

Business ads are for anyone wishing to advertise a farm, business or stud services.

Business Name: _____ Owner: _____

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Phone #: (_____) _____ - _____ Email: _____

County: _____

Credit Card #: _____ Expiration Date: _____ \$: _____

Ad deadline is the 20th of each month. Mail payment, photo and ad information to:

Everything Equine
460 6th St NE
Naples, FL 34120
or

Office: 239-403-EQUI (3784)
Fax: 239-353-5167
Email: everythingequine@swfla.rr.com



email digital ad to everythingequine@swfla.rr.com. If you email your ad, PLEASE do not include payment information. We will call you for your credit card information. If you need an ad designed, please let us know. We can assist in that matter.

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Total Mobility EQ™

The strongest, highest quality premium hoof supplement on the market, scientifically formulated to promote strong, healthy hooves. It also contains Glucosamine Sulphate 2KCL, an effective ingredient to help your horse's joints. Its wide range of proven ingredients, several of which contribute sulphur, feed the many complex tissues required for your horse's "total mobility". The doctors at MD's Choice have created a product with highly effective levels of the specific nutrients that are the most important and necessary for maintenance of both hoof and joint health, at the lowest daily cost possible, and in a convenient, premixed pelleted form that is easy to use, easy to dose, and easy to justify to the average horse owner's pocketbook.

Why Spend Your Money on a Product that Gives You Less? Compare Total Mobility EQ™ to Some of the Other Hoof Supplements

Product	Form	Biotin	Lysine	Methionine	Manganese	Vitamin A	Vitamin D3	Vitamin E	Zinc/ Copper	Glucosamine Sulphate or HCl (see note below)
Total Mobility EQ™	Pellet	25 mg	2,500 mg	3,200 mg	30 mg**	12,000 IU	4,700 IU	200 IU	Yes/Yes	5,100 mg Glucosamine Sulphate***
Biotin Gold™	Powder	20 mg	1,000 mg	2,000 mg					Yes/No	
Biotin Plus	Powder	50 mg		25 mg					No/No	
Farrier's Formula®	Pellet	5.3 mg	1,081 mg	6,195 mg*					Yes/Yes	
Focus HF	Pellet	6 mg		3,147 mg					Yes/Yes	
Grand Hoof™	Powder	20 mg	1,500 mg	3,000 mg					Yes/Yes	
H.B. 15™	Pellet	20 mg	125 mg	75 mg					No/No	
Hooflex+™ (Hoof+)	Pellet	15 mg	2,575 mg	3,000 mg	200 mg	649 IU		250 IU	Yes/Yes	
Horseshoer's Secret®	Pellet	7.5 mg	93.5 mg	1,445 mg					Yes/Yes	
Joint Combo® <small>Hoof & Coat</small>	Pellet	16 mg	124.5 mg	73.5 mg	16 mg				Yes/No	1,800 mg Glucosamine HCl***
Master's Hoof Blend™	Powder	20 mg	1,500 mg	1,800 mg	50 mg				Yes/Yes	
Nu-Foot™ Pellets	Pellet	15 mg		1,200 mg		35,000 IU	3,750 IU	300 IU	Yes/Yes	
Nu Hoof Maximizer™	Powder	30 mg	2,000 mg	1,800 mg					Yes/Yes	
Right Balance™	Pellet	5 mg						200 IU	Yes/No	
Shoer's Friend	Pellet	6.25 mg	1,134 mg	7,142 mg*	170 mg				Yes/Yes	

*7,000 mg or more of Methionine (in a 1,000 lb. horse) can block or inhibit the body's ability to use copper if given at that dosage for more than 30 days.

**Manganese (Amino Acid Chelate), the most bioavailable form of Manganese. Check if your hoof supplement is using this form.

***Glucosamine HCl has been proven to be less bioavailable than Glucosamine Sulphate 2KCl, with significantly lower absorption. See Web site for more info.

For individual consultation and
to find a dealer in your area, call
1-800-575-1406



For more information on
this product, visit
www.TotalMobilityEQ.com

All products mentioned in this ad are the property of their respective owners. All rights reserved. The information on our competitors' products was gathered via the Internet.

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